The European Mediterranean Oil & Gas Exploration & Production Summit
And the E&P-Technology & Project Financing & Legal Forums
7th – 9th October 2013 | The Grand Resort | Limassol | Cyprus
www.EuroMedOffshore.com

Enabling Global Oil & Gas Operators to finance projects and make the Right Strategic Entry & Partnering Decisions in the Development of Mediterranean-Based Ventures & Assets

Regional Updates for Major New EuroMed Offshore E&P Markets Including

Over 60 Speakers Representing Governments, Global Energy & Financial Organisations & International Law Experts - The EuroMed E&P Summit Advisory Board Includes -

2013 Leading Industry Speakers Include

Chris Faulkner
CEO

Scott Foster
Director of the UNECE Sustainable Energy Division

Fazal Ali Khan
CNG Development Manager

Marc Partridge
Head of Project Finance

David Stenning
President & COO

John Tomich
Country Director

Wafik Beydoun
CEO and President E&P

Mohammad Safadi
Minister of Finance

Khawar Qureshi QC
Head of Chambers

Solon Kassinis
Former EVP

Stelios Himonas
Permanent Secretary Ministry of Energy

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The European Mediterranean Exploration & Production Summit (Euro-Med E&P Summit) will discuss the geo-strategic, commercial, technology and regulatory issues that will shape the future of the development and commercialisation of the deep and ultra-deepwater oil and gas industry in the European Mediterranean region. Exploring the political and technical challenges that lie ahead, leading companies, government representatives, and legal experts will meet to discuss the challenges in energy resource development in the region while exploring the latest innovative technologies and groundbreaking solutions to maximising ROI on hydrocarbon resource development and extraction.

Main Conference Themes (8-9th October 2013)

- Updates on the Region’s Geo-Strategic Challenges and Investment Possibilities
- Road Map Development – Where E&P Activities Are and Will Be Taking Place and Where Gas will be Processed & Directed
- Key Case Studies in the Development of Offshore Oil and Gas Production Activities in the Region
- Rig and Pipeline Construction in the Region
- Formulating Effective Scale Management Strategies During the Initial Phases of Offshore Field Development
- Asset Management and Operational Excellence Strategies
- Infrastructure Development for Enabling the Establishment of Processing and LNG Hubs in the Region
- The LNG Projects that Will Supply Future Worldwide Markets – Putting the Mediterranean in the Global Perspective
- Inspection, Repair and Maintenance
- Subsea and Well Intervention Techniques
- Enhanced Integrated Field Development
- Technologies in Down and Upstream Production
- Assessing, Coping with and Mitigating Regulatory and Political Risks
- Meeting Increasing Local Content Requirements in the Region
- Mediterranean Regional Market Updates – Including Developments on Lebanese 1st Round Bidding process
- Talent Sourcing and Managing Health & Safety Issues in Region’s Evolving Oil and Gas E&P Sector
- NEw This Year Due to High Demand – Private Round Table Discussions on Hot Topic Issues (7th & 8th of October)

“An excellent place to meet the top people in the offshore oil & gas industry and an opportunity to contribute towards sustainable energy growth at the heart of the region’s E&P hotspots.”

Mauro Firinu - Subsurface & Operation Geology Team Leader - South East Europe Region - ENI E&P

Territories of Specific Focus Include:

Algeria, Cyprus, Egypt, Greece, Lebanon, Israel, Libya, Malta, Syria, Spain, Tunisia, Turkey, and strategic pipeline routing possibilities to the EU, Persian Gulf, the Caspian Region, and Central Asia
THE EUROMED E&P 2013 EXECUTIVE DELEGATION
The 3-Day Summit will be Attended by Senior Executives from the Following Organisations & Departments

- National, Multinational, Integrated, and Independent Oil & Gas Companies & Operators
- Contractors, Service Companies & Consultants
- Deep & Ultra Deepwater Reservoir Exploration
- Reservoir Production, Engineering, Optimisation Operations & Development
- Marine & Maritime Support Services
- Technology Suppliers
- Planning & Forecasting
- Research, Geology & Geophysics
- Procurement
- Business Development & Innovation
- Project Management & Engineering
- Rig Construction & Logistics
- Regulation Experts & Legal Services Providers
- Legal Consul & Government Affairs
- Regional National Government Representatives
- Service and Equipment Suppliers
- Engineering and Construction Companies
- EPC/Main Contractors
- Engineering/Design
- Equipment/Manufacturing/Supply
- Smart/Digital Oil & Gas fields
- Shipyard/Fabrication Yard
- Inspection and Monitoring
- Instrumentation and Control Systems
- Pipeline/Transportation
- Consultants
- Risk Management
- Safety & Security
- IT & Systems Integration
- Licensing

The Pre-Summit Financing, Licensing & Legal Forum (Monday 7th October)
Opportunities, Prospects and Challenges in Financing Exploration and Production Projects in the Mediterranean

The Financing, Licensing & Legal Forum (Monday 7th October) brings together: fund & asset managers, independents, debt providers, equity and private finance, along with national oil and gas agencies. The conference is built around a series of sessions focusing on debt finance, equity finance, private equity, new E&P opportunities, and how to access institutional investors.

Reasons to Attend the EuroMed E&P Pre-Conference Financing, Licensing & Legal Forum
- To enhance your understanding of the dynamics governing the current market for energy financing in the region given the ongoing Euro crisis and Middle East and North African political upheavals.
- Learn how to evaluate the bankability of oil & gas projects in the region.
- Become updated on how regulatory changes will affect the financing market.
- Hear from the most accomplished legal practitioners on how to protect investments.
- Increase awareness of how to navigate through a transaction.
- Become familiar with the type of terms financiers are offering.
- Increasing capital for exploration through stock market appeal enhancement.
- Learn how to bring assets to production by accessing debt capital markets, resource funds & private equity.
- Routes to efficient resource monetisation – effectively turning resources into income.
- Managing financial risk assessment for projects in the region.
- How to engage in syndicated financing arrangements.

The Pre-Summit Offshore E&P Technologies Forum - (Monday 7th October)

The EuroMed E&P Pre-Summit New Technologies Forum on Monday the 7th October will specifically focus on:
- The latest offshore oil & gas discovery and recovery methods & production technologies.
- New cutting-edge technologies in instrumentation & control, subsea mapping and imaging.
- New applications and technology for production optimisation and real-time monitoring.
- New methods in constructing pipelines and compressor stations.
- New methods that enable drilling beyond conventional limits.
- Technologies and methods for increasing energy efficiency in the oil & gas sector.
- Innovative technologies in the refining industry.
- Developments in optical fibre sensing technology.
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<th>Time</th>
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<tbody>
<tr>
<td>12:00</td>
<td>Registration &amp; Exhibition Opening</td>
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<tr>
<td>13:00</td>
<td><strong>Financing Strategies and Opportunities in the Oil, Gas Industry in the Mediterranean and MENA Region</strong>&lt;br&gt;Terry Newendorp, CEO, Taylor-DeJongh Inc.</td>
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<td></td>
<td><strong>Global Shale Gas Experience From North America - The Potential Impact of New Fracking Technology in the EMEA Region’s Energy Supply &amp; Pricing Dynamics</strong>&lt;br&gt;- Chris Faulkner, CEO, Breitling Oil &amp; Gas Corporation</td>
</tr>
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<td></td>
<td><strong>Safeguarding Investments in Mediterranean Energy Projects - Key Issues and Recent Developments</strong>&lt;br&gt;Khawar Qureshi, QC, Head of Chambers, McNair Chambers, Qatar &amp; UK</td>
</tr>
<tr>
<td>15:30</td>
<td>Networking Coffee Break in the Exhibition Lounge</td>
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**E&P Offshore Financing, Licensing & Legal Aspects Stream**

<table>
<thead>
<tr>
<th>Event</th>
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<tbody>
<tr>
<td><strong>Selecting an Economically Efficient and Legally Sound Company Structure for Energy Projects in the Mediterranean</strong></td>
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<tr>
<td><strong>Regional Oil &amp; Gas E&amp;P Executive Leaders Forum</strong></td>
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<tr>
<td><strong>Establishing a Strategic Presence in Mediterranean Oil &amp; Gas E&amp;P Growth Markets</strong></td>
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<tr>
<td>• Participating in regional economies undergoing energy boom transformation</td>
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<td>• Engaging emerging markets through efficient and tailored company structures</td>
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<td>• Ensuring new local office effectiveness – location; staffing; and legal aspects</td>
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<td>• Establishing a solid financial framework for efficient regional operations (Cyprus, Lebanon, &amp; Israel)</td>
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</tbody>
</table>

**New Offshore E&P Techniques & Technologies Streams**

<table>
<thead>
<tr>
<th>Event</th>
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<tbody>
<tr>
<td><strong>Drilling, Construction, Engineering Storage &amp; Transport</strong></td>
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<tr>
<td><strong>New Production Controls Technology Applications for East Mediterranean Offshore Oil &amp; Gas Projects</strong>&lt;br&gt;Jan van den Akker, Product Manager, Cameron, GmbH</td>
</tr>
<tr>
<td><strong>Development of the Mediterranean Offshore Hydrocarbon Reserves Using Unmanned Production Buoy</strong>&lt;br&gt;Richard Selwa, Chairman &amp; Founder, Unmanned Production Buoy</td>
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<tr>
<td><strong>New Techniques and Technologies to Meet Demanding Subsea Oil &amp; Gas Production Conditions</strong></td>
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<td>Invited speaker: Iain Morrice, Business Acquisition Manager, Helix Well Ops*</td>
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<tr>
<td><strong>Tools for Fast Underground Characterization for Trenchless Pipeline Construction Utilising Horizontal Directional Drilling Technology</strong>&lt;br&gt;Wael Hamed Moati, Petroleum Egypt, Daniele Boiero, Laura Valentina Soccio Politecnico di Torino</td>
</tr>
<tr>
<td><strong>Overcoming Corrosion in the Offshore Industry Utilising multiwall piping systems</strong></td>
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<tr>
<td>Kenneth Tierling, President, Unisert Multiwall Systems</td>
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<tr>
<td><strong>E&amp;P Mapping, Information Technology &amp; Reservoir Optimisation</strong></td>
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<tr>
<td><strong>Incorporating Emerging Subsea Technologies for Increased Productivity and Recovery of Deepwater Reserves</strong>&lt;br&gt;Ian Ball, Technology Director, INTECSEA (UK)</td>
</tr>
<tr>
<td><strong>Effective Application of New Exploration 3D and Seismic Techniques &amp; New Exploration Approaches – Case Study: The Exploration Approach of the South East Constantine Basin Algeria</strong>&lt;br&gt;Malek Boubekeur, Yahia Ouyahia, Sonatrach*</td>
</tr>
<tr>
<td><strong>Production Surveillance and Reservoir Optimization</strong></td>
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<tr>
<td>Kamal Al-Yahya, Senior Vice President, Reservoir Solutions, CGGVeritas*</td>
</tr>
<tr>
<td><strong>New Technical Exploration Capabilities and Unconventional Gas Production for a Positive Future for Natural Gas in the Region</strong>&lt;br&gt;Hub van Haalen, Managing Director, Global Gas Networks Initiatives (GGNI)*</td>
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**17:30**

**End of Day Drinks Reception & Round Table Discussions – Informal private discussion groups on hot topic issues**

<table>
<thead>
<tr>
<th>Round Table 1</th>
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<th>Round Table 4</th>
<th>Round Table 5</th>
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<tbody>
<tr>
<td>Political Risk and Legal Challenges Affecting Projects in the East Mediterranean</td>
<td>Making Successful Bids for Oil &amp; Gas Exploration Rights in the Region</td>
<td>Effectively Establishing Subsidiaries and Offices in New Mediterranean E&amp;P Hot Spots</td>
<td>Techniques and Technologies Best Suited for Mediterranean E&amp;P Activities – (Israel)</td>
<td>Mapping out the Local Oil &amp; Gas E&amp;P Industry (Hosted by the Cyprus Oil &amp; Gas Association)</td>
</tr>
</tbody>
</table>

Evening Networking Drinks and Canapés in the Exhibition Lounge

For further details telephone: +357 99810833 | or email: Info@EuromedOffshore.com
# EuroMed E&P 2013 Agenda - Main Conference Day 1 - Tuesday 8th October 2013

## Chairman’s Opening Address

**Review of the Tasks & Findings of UNECE Sustainable Energy & Achieving a Sustainable Energy Future and the Importance of Natural Gas Towards this Goal** - Scott Foster, Director of the UNECE Sustainable Energy Division, United Nations Economic Commission for Europe (UN/CE)


**Moving Forward with Noble Energy’s Activities in the Eastern Mediterranean**  
- Revised Gas Reserves Estimates & Vasilikos LNG Terminal Development Plans - John Tomich, Cyprus Country Manager, Noble Energy

**A Update of the Current Status and Future Prospects for the Regional Offshore Oil & Gas Industry**  
Yiorgos Lakkotrypis, Minister of Commerce, Industry & Tourism, Government of Cyprus

**Israel - The Region’s New Upcoming Gas Exporter**  
Sylvan Shalom, Ministry of Energy & Water Resources, Sagi Karni, Head of International Affairs – Government of Israel*

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## Networking Coffee Break in the Exhibition Lounge

### Developing Major Gas Projects in the New Economic Environment - (To be led by PwC*)

1st Lebanon Offshore Licensing Round - New Developments and Infrastructure & Investment Opportunities  
Dr. Naji Aab Aab O.O. Petroleb, Lebanon

**Market Entry and Overcoming the Risks Relating to E&P Investments**  
Mehmet Öğütçü, Chairman & CEO, Global Resources Corporation & Former Director for International Government & Corporate Affairs, BG Group

**Applying Latest Industry HSE Procedures & Practices to the Evolving Mediterranean Offshore Hydrocarbon E&P Sector – Lessons Learned by the Kuwait Oil Company**  
Abdullah Al Abdul Salam, Team Leader, Kuwait Oil Company

**Offshore Regulations: The EU Perspective**  
- John J Gallagher, Vice President Offshore, Europe Division – ABS

**The Geopolitics of Developing East Mediterranean Gas Extraction Activities**  
- John Roberts, Energy Security Specialist, Platts

**Implementation of Compressed Natural Gas (CNG) Fuel Stations**  
Fazal Al Khan, Technology CNG Development Manager, EMIRATES GAS

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## Networking Lunch in the Exhibition Lounge

### Licensing & Geopolitics in the Region

**CYPRUS** - Update on Cyprus’ Hydrocarbon E&P Activities & Infrastructure Developments  
Solon Kassinis, Former EVP, KRETYK

**GREECE** - Hellenic Petroleum’s Vision for the Development of Greece and the Region’s Oil and Gas Exploration and Production Sector  
Foivos Simeonidis, Operations Manager E&P, Hellenic Petroleum*

**TUNISIA & LIBYA**  
Regional Offshore Hydrocarbon E&P Status & Developments - Douglas Gaither, President & General Manager, Atlas Petroleum Exploration*

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### Procurement & Supply Chain Management

**Procurement Management in Oil & Gas Projects**  
Marios Patsalides, Procurement Manager Oil & Gas Projects, J&P Energy and Industrial Projects S.A

**Effective Supply Chain Management in the Oil and Gas Industry**  
Yngve Berntsen, CPO, Seabed Geosolutions

**Contract Security and Supply Chain Risk Management Strategies for the Oil and Gas Industry**  
Carlo Muzzarelli, Managing Director, WeRISK*

**Oroma Olivia Joe, Contracts Manager, Schlumberger Oilfield UK**, David Langton, Contracts & Commercial Manager, Petrofac*

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### Mediterranean LNG, FLNG & CNG

**Floating LNG (FLNG) Technology: An Update of Shell’s FLNG Programme and New Developments**  
Harry van der Velde, Manager FLNG Development, SHELL*

**Innovation & New Technology - Increasing Business While Building a Sustainable Future**  
Panelists: Ian Ball, Technology Director, INTECEMA (UK)

**How Coselle™ CNG Ships Provide a Safe, Reliable and Economic Transportation Option for East Med Gas**  
David Stenning, President and CEO, Sea NG

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## Networking Coffee Break in the Exhibition Lounge

### Licensing & Geopolitics in the Region

**LEBANON**  
Lebanese Offshore Gas Developments - Samer Najim, Sales Manager, WEC Lebanon

**EASTERN MEDITERRANEAN** - Geopolitical Risks in East Mediterranean - Upstream Oil and Gas: What is at Stake for the Oil Majors

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### Managing E&P Talent, Health & Safety

**Training & Development of SCM Personnel**  
Invited: Steve Johnson, Head of Global Procurement & Supply Chain Management, Prosafe Offshore

**Winning the Race for Talent**  
Louise Kingham OBE, CEO, Energy Institute*

**Enabling Emerging Mediterranean Hydrocarbon Producers to Develop Locally Based Oil & Gas Knowledge, Talent and Technical Expertise**  
Discussion including Solon Kassinis, Fmr. EVP, KRETYK

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### Future Gas Pricing Trends & Markets

**The Changing Oil & Gas Supply Landscape in the Region & How It Will Affect Energy Pricing**  

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## End of Day Networking Canapés, Drink Reception & Round Table Discussions – Informal private discussion groups on hot spot E&P markets

(Maximum 10 people per 35 minute discussion - Pre-registration recommended to ensure placement)

**Round Table 1: Israel E&P Developments**  
Led by: Sagi Karni, Head of International Affairs, Ministry of Energy & Water – Israel*

**Round Table 2: Lebanon E&P Developments**  
Roudi Baroudi, Secretary, World Energy Council, Naji Aab Aab O.O. Petroleb, Lebanon

**Round Table 3: Cyprus & Greece E&P Developments**  
A.Livanios, CEO, Energy Stream CMG & T. Tasakis Director - Observatory for European Energy Policy

**Round Table 4: Egypt E&P Developments**  
Hossam Ahmed, Head of Economic Feasibility Studies, Egyptian National Gas Holding Company

**Round Table 5: Regional E&P Libya & Tunisia**  
Led by: Total E&P (Libya)*

**Round Table 6: Regional E&P Libya & Tunisia**  
Led by: Total E&P (Libya)
Chairman’s Opening Address

Moving Forward with E&P Activities in the Region – Case Study: TOTALS
Total S.A (Exploration & Production)

Managing Regional Political Risk in Mediterranean E&P Projects
- How Regional Oil & Gas Projects Have Been Affected by Arab Political Revolutions
Francis Perrin, Editorial Manager, Arab Oil and Gas, Arab Petroleum Research Center
Charles Gurdon, Managing Director, Menas Associates

Financing & Geopolitical Risk: Financing and Contracting Agreements for the Mena, Caspian, Gulf Regions and Greater Middle East
Saleh S. Jallad, Vice President, CCC & Chairman, MEES, Greece & Lebanon

Discussion
How Significantly will the Discovery of Oil Affect the Regions Energy and Geo-Political Landscape?

Panelists: Francis Perrin, Editorial Manager, Arab Oil and Gas, Arab Petroleum Research Center, Charles Gurdon, Managing Director, Menas Associates, Roudi Baroudi, CEO, Energy and Environment Holding, Secretary (Lebanon), World Energy Council, Saleh S. Jallad, Vice President, CCC & Chairman, MEES, Greece & Lebanon. Saleh S. Jallad, Vice President, CCC & Chairman, MEES, Greece & Lebanon, Prof Shahab Ayatollahi, Head of EOR Research Center, School of Petroleum and Chemical Engineering, Shiraz University, Lenos Trigeorgis, Department of Public and Business Administration Faculty of Economics and Management, University of Cyprus

Networking Coffee Break in the Exhibition Lounge

Maximizing Oil Recovery in The Middle East’s Oil Reservoirs, Opportunities and Challenges
Prof Shahab Ayatollahi, Head of EOR Research Center, School of Petroleum and Chemical Engineering, Shiraz University - Iran

Discussion: Recent Developments in the Energy Landscape of the Middle East, Eastern Mediterranean & The Caspian Sea & Persian Gulf
Panelists: Gulmira Rzayeva, Presidential Advisor, Center for Strategic Studies, Azerbaijan, Roudi Baroudi, CEO, Energy and Environment Holding, Secretary (Lebanon), World Energy Council, Saleh S. Jallad, Vice President, CCC & Chairman, MEES, Greece & Lebanon, Prof Shahab Ayatollahi, Head of EOR Research Center, School of Petroleum and Chemical Engineering, Shiraz University, Dr. Theodore Tsakiris, Asst Professor Geopolitics of Hydrocarbons, University of Cyprus

Networking Lunch in the Exhibition Lounge

Offshore Oil & Gas IT, ERP and Reference Technologies

Transforming Business Through Technology Innovation
SAP EMEA, SAP*
Mohamed Kamal, Technical Manager, EPROM, Egypt*

Intelligent ERP and Asset Management Solutions for Offshore Oil & Gas
IBM*

Implementing State of the Art Upstream Reference Architecture
Microsoft / OSIsoft / Accenture*

Natural Gas E&P Efficiency and Monetisation Stream

From Offshore Gas Fields to Consumption: How to Monetize Resources Effectively - TBC, “STATOIL”

Quantifying Reserve Value – A Calculation of Cyprus’
Underdeveloped Gas Reserves Using the Real Options Approach
Lenos Trigeorgis, Department of Public and Business Administration Faculty of Economics and Management, University of Cyprus

Hydrocarbon to Power Generation: Implementation and Challenges for the Integration of New Hydrocarbons to the Network Grid for Cyprus and the Region
Charalambos Tsouris, Chairman, Electricity Authority of Cyprus, (EAC)*

Cyprus and the Eastern Mediterranean Hydrocarbons Resources: A Look Into The Future and Collaborations with the Energy Industry
Charles Ellinas, CEO, Cyprus National Hydrocarbons Company (KRETYK)*

CERA’s Plans, Visions and Development of an Island Wide Gas Pipeline Network - George Shammas, Chairman, CERA

Closing Plenary Discussion: The Mediterranean and MENA Oil & Gas Sector – The Next Five Years
Panelists: Francis Perrin, Editorial Manager, Arab Oil and Gas, Arab Petroleum Research Center, Charles Gurdon, Managing Director, Menas Associates, Roudi Baroudi, CEO, Energy and Environment Holding, Secretary (Lebanon), World Energy Council, Saleh S. Jallad, Vice President, CCC & Chairman, MEES, Greece & Lebanon, Saleh S. Jallad, Vice President, CCC & Chairman, MEES, Greece & Lebanon, Prof Shahab Ayatollahi, Head of EOR Research Center, School of Petroleum and Chemical Engineering, Shiraz University, Lenos Trigeorgis, Department of Public and Business Administration Faculty of Economics and Management, University of Cyprus, Dr. Theodore Tsakiris, Assistant Professor Geopolitics of Hydrocarbons, University of Cyprus

Chairman’s Closing Address & End of the 2013 Euromed EP Summit

“An exciting time to be discussing this region and its future prospects – Euromed E&P is a unique opportunity to meet all the relevant Mediterranean players in one location.”
Helen Ricketts, Business Development Coordinator – J-P-Kenny

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### EuroMed E&P 2013 Detailed Agenda - Pre-Conference Forum Day Agenda - Monday 7th October

**New Offshore E&P Technologies Streams & Financing, Licensing & Legal Forum**

This optional pre-conference forum addresses the specific challenges regarding the financing, legal, technical and technological aspects of Mediterranean Oil & Gas E&P projects. As such the agenda begins with general plenary sessions before separating into specialized streams. The day’s sessions end with informal round table discussions before the evening’s reception functions in the summit exhibition lounge.

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<tr>
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<tr>
<td>13:00</td>
<td>E&amp;P Offshore Financing, Licensing &amp; Legal Aspects of EuroMed E&amp;P Activities (Part I)</td>
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<td></td>
<td><strong>Financing Strategies and Opportunities in the Oil, Gas Industry in the Mediterranean and MENA Region</strong></td>
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<td>Terry Newendorp, founder of Taylor-DeJongh, has more than 35 years of experience in international and cross-border capital investments, project and structured financing, corporate financing and private placements of capital. He has negotiated and closed deals in 75 countries, aggregating more than $70 billion, primarily in the energy, oil &amp; gas, petrochemicals, telecommunications, metals &amp; mining and infrastructure sectors. Amongst Terry’s awards are: “Independent Energy 25-year All-Star Award” for energy finance, Infrastructure Journal’s “Oil and Gas Advisor of the Year,” and Leader of “Superstar Team, Asia/Middle East Oil and Gas”. He is on the Board of Directors of two energy companies and a bank, and since 2006, he has advised the United Nations Economic Commission for Europe on energy security issues.</td>
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<td><strong>Global Shale Gas Experience From North America - The Potential Impact of New Fracking Technology in the EMEA Region’s Energy Supply &amp; Pricing Dynamics</strong></td>
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<td>Speaker: Chris Faulkner, CEO, Breitling Oil &amp; Gas Corporation</td>
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<td><strong>Safeguarding Investments in Mediterranean Energy Projects - Key Issues and Recent Developments</strong></td>
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<td>Professor Khawar Qureshi is one of the UK’s leading specialists in International Law and Arbitration. He advises and acts for and against States on matters including Oil terms and Energy sector issues. From 1999 to 2006 he was one of around 20 barristers appointed to advise and represent the UK Government as an “A” Panel Treasury Counsel. He has been a Visiting Professor in Commercial Law at London University, and is Chairman of Legal Service Group of The City UK which has been designated by the UK Government as the lead agency for the promotion of UK legal services.</td>
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<tr>
<td></td>
<td><strong>Panel Discussion</strong></td>
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<td></td>
<td><strong>Opportunities, Prospects &amp; Challenges in Financing E&amp;P Projects in the Mediterranean &amp; MENA Region</strong></td>
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<td></td>
<td>- Why regional offshore oil and gas infrastructure projects still present an attractive medium of investment</td>
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<td>- Establishing the risk and ROI profile of the investment when a financier or potential stakeholder looks to back an oil/gas infrastructure project</td>
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<td>- What investors should find particularly appealing in becoming stakeholders of such projects in developing newly discovered reserves in the region</td>
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<td>- Why invest now? What are the advantages and disadvantages to getting involved sooner rather than later</td>
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Panelists:
- William Stevens, Head of Oil & Gas Project Finance, HSBC, Holdings Plc*  
- Marc Partridge, Managing Director, Co-Head of Project Finance, GAZPROMBANK, Valerio Bracaccia, Vice President for Eastern Europe, ENI*, Kang-soo Choo, CEO, KOGAS*, Pierre Olinger, Vice President, TOTAL, Middle East*, Terry Gerhart, Vice-President, Operations, Eastern Mediterranean Business Unit, Noble Energy, Inc.*  
- Taisir Anbar, Business Development, SHELL*, Birger Balteskard, Head of Global LNG Trading & Origination, ConocoPhillips*  
- Dr. George Paparos, CEO, Hellenic Gas Transmission System Operation. DESFA S.A.*  
- Phidias Pilides, President, Cyprus Chamber of Commerce and Industry*  
- John Roberts, Energy Security Specialist, Platts,UK  
- Roudi Baroudi, CEO, Energy and Environment Holding, Secretary (Lebanon)  
- World Energy Council

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>15:30</td>
<td>Networking Coffee Break in the Exhibition Lounge</td>
</tr>
</tbody>
</table>
### New Offshore E&P Techniques & Technologies Streams

**Drilling, Construction, Engineering Storage & Transport Stream**

**New Production Controls Technology Applications for East Mediterranean Offshore Oil & Gas Projects**
Jan van den Akker, Product Manager, Cameron, GmbH

**Development of the Mediterranean Offshore Hydrocarbon Reserves Using Unmanned Production Buoys**
- Why has the Med been underdeveloped to date?
- What are the barriers to development?
- How can UPB offer a solution?

Richard Selwa, Chairman & Founder, Unmanned Production Buoy

**New Techniques and Technologies to Meet Demanding Subsea Oil & Gas Production Conditions**
Iain Morrice, Business Acquisition Manager, Helix Well Ops*

**Tools for Fast Underground Characterization for Trenchless Pipeline Construction Utilising Horizontal Directional Drilling Technology**
Wael Hamed Moat, Petrobel Egypt, Daniele Boiero, Laura Valentina Socco, Politecnico di Torino

**Overcoming Corrosion in the Offshore Industry**
- Outlining the benefits of the new multiwall piping system
- Addressing the issue of corrosion in offshore pipelines
- Discussing previous rehabilitation projects which demonstrate how the multiwall system can also be used to repair existing pipelines
- Understanding the double wall containment system
- Gaining an insight into how multiwall can be used in non-traditional applications

Kenneth Tierling, President, Unisert Multiwall Systems (USA)

**E&P Mapping, Information Technology & Reservoir Optimisation Stream**

**Incorporating Emerging Subsea Technologies for Increased Productivity and Recovery of Deepwater Reserves**
Ian Ball, Technology Director, INTECSEA (UK)

**Effective Application of New Exploration 3D and Seismic Techniques & New Exploration Approaches – Case Study: The Exploration Approach of the South East Constantine Basin Algeria**
Malek Boubekeur, Yahia Ouyahia, Sonatrach*

**Production Surveillance and Reservoir Optimization**
Kamal Al-Yahya, Senior Vice President, Reservoir Solutions, CGGVeritas*

**New Technical Exploration Capabilities and Unconventional Gas Production for a Positive Future for Natural Gas in the Region**
Huub van Haelen, Managing Director, Global Gas Networks Initiatives (GGNI)*

### End of Day Drinks Reception & Round Table Discussions – Informal Private Discussion groups on Hot Topic Issues

Due to popular demand from delegates to facilitate discussion regarding specific areas of interest in small private groups, this year’s summit gives the opportunity for attendees to finish the day’s activities by sitting down and connecting with their peers and industry experts to benchmark, discuss solutions and approaches, and informally compare notes on certain core issues.

*(Maximum 10 people per 30 minute discussion - Pre-registration necessary to ensure placement)*

<table>
<thead>
<tr>
<th>Round Table 1</th>
<th>Round Table 2</th>
<th>Round Table 3</th>
<th>Round Table 4</th>
<th>Round Table 5</th>
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<tbody>
<tr>
<td>Political Risk and Legal Challenges Affecting Projects in the East Mediterranean</td>
<td>Making Successful Bids for Oil &amp; Gas Exploration Rights in the Region</td>
<td>Effectively Establishing Subsidiaries and Offices in New Mediterranean E&amp;P Hot Spots</td>
<td>Techniques and Technologies Best Suited for Mediterranean E&amp;P Activities – (Israel)</td>
<td>Mapping out the Local Oil &amp; Gas E&amp;P Industry (Hosted by the Cyprus Oil &amp; Gas Association)</td>
</tr>
</tbody>
</table>

### Evening Networking Drinks and Canapés in the Exhibition Lounge

For further details telephone: +357 99810833 | or email: Info@EuromedOffshore.com
### EuroMed E&P 2013 (detailed) Conference Agenda: Main Conference Day 1 - Tuesday 8th October

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Speaker/Linked Institution</th>
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<tbody>
<tr>
<td>08:00</td>
<td>Delegate Registrations &amp; Exhibition Open</td>
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<tr>
<td>08:50</td>
<td><strong>Chairman’s Opening Address:</strong> André Jurres, CEO, NPG Energy</td>
<td><a href="#">NPG Energy</a></td>
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<td></td>
<td>André Jurres has over 20 years of professional experience in the areas of media, multimedia, telecommunications and energy. André founded WattPlus (later known as Essent Belgium) to start selling energy on the Belgian market and actively work towards the successful liberalization of the Belgian energy market. From September 2002 until September 2006, he was CEO of Essent Belgium. In the past five years he has co-founded NPG energy, a company focusing on sustainable energy production.</td>
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<td></td>
<td><strong>Review of the Tasks &amp; Findings of UNECE Sustainable Energy &amp; Achieving a Sustainable Energy Future and the Importance of Natural Gas Towards this Goal</strong></td>
<td><a href="#">UNECE</a></td>
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<td>The UNECE focuses on the areas of cleaner electricity production, energy efficiency, energy security, natural gas and resource classification, as the director of the UNECE’s Sustainable Energy Division Scott Foster will highlight the critical role that natural gas should play in the region’s energy future.</td>
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<td><strong>A Review and Update of DESFA’s Current Status and Future Prospects to Supply the Energy Needs for South East and Western Europe Under Current and Proposed Gas Distribution Routes</strong></td>
<td><a href="#">DESFA</a></td>
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<td>George Paparsenos, CEO, Hellenic Gas Transmission System Operation</td>
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<td>Overview of Noble Energy’s position within the region’s offshore hydrocarbon plays</td>
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<td>The updated reserve estimates for the region &amp; how they affect Noble Energy’s plans for the region</td>
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<td>Overview of Noble Energy’s development of the planned LNG terminal joint venture in Cyprus at Vasilikos with Delek Drilling and Avner Oil Exploration</td>
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<td>Raising the required capital – the profile of the special-purpose vehicle seeking investors for the estimated €7 to €8bn LNG plant.</td>
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<td>John Tomich, Country Manager, Noble Energy</td>
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<td><strong>A Update of the Current Status and Future Prospects for the Regional Offshore Oil &amp; Gas Industry</strong></td>
<td><a href="#">Government of Cyprus</a></td>
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<td>Yiorgos Lakkotrypis, Minister of Commerce, Industry &amp; Tourism</td>
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<tr>
<td>11:30</td>
<td>Networking Coffee Break in the Exhibition Lounge</td>
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<td><strong>Developing Major Gas Projects in the Region in the New Economic Environment</strong></td>
<td><a href="#">PwC</a></td>
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<td><strong>1st Lebanon Offshore Licensing Round - New Developments and Infrastructure &amp; Investment Opportunities</strong></td>
<td><a href="#">Government of Lebanon</a></td>
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<td>Gebran Bassil, Minister of Energy and Water, Government of Lebanon</td>
<td>Dr. Naji Abi Aad C.O.O., Petroleb, Lebanon</td>
</tr>
</tbody>
</table>
Market Entry and Overcoming the Risks Relating to E&P Investments
- The current geopolitical, cultural, and economic landscape in countries affected by the Arab spring
- The impact for IOCs and companies across the supply chain of the Gas Sector
- The chances of another civil rebellion in the near future
- How countries in North Africa compare in order to develop a sound commercial knowledge of the region
- Resource nationalism and production sharing

Mehmet Öğütçü, Chairman & CEO, Global Resources Corporation, Former Director for International Government & Corporate Affairs, BG Group

Applying Latest Industry HSE Procedures & Practices to the Evolving Mediterranean Offshore Hydrocarbon E&P Sector – Lessons Learned by the Kuwait Oil Company
Speaker: Abdullah Al Abdul Salam, Team Leader, Kuwait Oil Company

Offshore Regulations: The EU Perspective
- The role of classification societies in offshore
- Flag state requirements for offshore
- Existing EU offshore coastal state regulations
- New EU offshore regulatory requirements affecting operators
Speaker: John J Gallagher, Vice President Offshore, Europe Division, ABS

The Geopolitics of Developing East Mediterranean Gas Extraction Activities
Speaker: John Roberts, Energy Security Specialist, Platts

Implementation of Compressed Natural Gas (CNG) Fuel Stations - The UAE’s Experience
Speaker: Fazal Ali Khan, Tech CNG Development Manager, EMIRATES GAS

Networking Lunch in the Exhibition Lounge

Licensing & Geopolitical Developments in the Region

CYPRUS
Update on Cyprus’ Hydrocarbon E&P Activities & Infrastructure Developments
- Overview of the current E&P activities in the Cyprus EEZ
- Updated reserves estimates & future production objectives
- Current & future infrastructure development requirements
- Future bidding rounds to award further licenses
Solon Kassinis, Executive Vice President, Cyprus National Hydrocarbons Company (KRETYK)

GREECE
Hellenic Petroleum’s Vision for the Development of Greece and the Region’s Oil and Gas Exploration and Production Sector
Foilvos Symeonidis, Operations Manager E&P, Hellenic Petroleum*

TUNISIA & LIBYA
Regional Offshore Hydrocarbon E&P Status & Developments
Douglas Gaither, President & General Manager, Atlas Petroleum Exploration Worldwide, (APEX)*

Procurement & Supply Chain Management

Procurement Management in Oil & Gas Specifically Related to J&P Energy Projects
- Complete Procurement Campaign for the Procurement of Materials, Equipment, Services for Oil & Gas Projects.
- Procurement Procedures for the selection of the most convenient solution for all aspects (financial, technical, quality, delivery).
- Procedures for the effective and smooth cooperation between the company’s department (Procurement – Engineering – Quality – R&D - Business Development)
  - Marios Patalsides, Procurement Manager Oil & Gas Projects, J&P Energy & Industrial Projects

Effective Supply Chain Management in the Oil and Gas Industry
- Good working practices to develop cost effective selection and quality management
- Meeting the requirement for an effective Supply Chain Code of Practice
  - Yngve Berntsen, Chief Procurement Officer, Seabed Geosolutions Company (CGG)

Contract Security & Supply Chain Risk Management Strategies for the Oil & Gas Industry
Invited: Carlo Muzzarelli, MD, WeRISK

Floating LNG (FLNG) Technology: An Update of Shell’s FLNG Programme and New Developments
Invited speaker: Harry van der Velde, Manager FLNG Development, SHELL*

Innovation & New Technology - Increasing Business While Building a Sustainable Future
Discussion leader: Ian Ball, Technology Director, INTECSEA
Marc Florette, Senior Vice President, Research & Innovation, GDF Suez*

How Coselle™ CNG Ships Provide a Safe, Reliable and Economic Transportation Option for East Med Gas
- Technical and commercial market niche advantages
- Flexible transportation solution for the eastern Med
- Monetization of offshore gas by using Floating CNG (FCNG)
David G. Stenning, President and COO, Sea NG Corporation

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Licensing & Geopolitical Developments in the Region

LEBANON
Lebanese Offshore Gas Developments
Samer Najm, Manager, World Energy Council (WEC Lebanon)

EASTERN MEDITERRANEAN
Geopolitical Risks in East Mediterranean
Upstream Oil and Gas: What is at stake for the Oil Majors
Led by John Roberts - Energy Security Specialist, Platts
Invited panelists – Total, Noble Energy, KOGAS, & Mehmet Öğütçü, Chairman & CEO, Global Resources Corporation,
Former Director for International Government & Corporate Affairs, BG Group, Carlo Muzzarelli, Managing Director, WeRISK,
Oroma Olivia Joe, Contracts Manager, Schlumberger Oilfield UK*, David Langton, Contracts & Commercial Manager, Petrofac*

Managing E&P Talent, Health & Safety
Training & Development of SCM Personnel
- Developing an oil & gas industry specific accredited training programme
- Attracting and retaining staff & realising ROI from employee training programmes
Steve Johnson, Head of Global Procurement & Supply Chain Management, Prosafe Offshore Ltd

Winning the Race for Talent
- The attractiveness of the gas industry in the race for talent
- Best practices being developed across regions and the impact on the long term sustainability of the industry
Louise Kingham OBE, CEO, Energy Institute*

Future Gas Pricing Trends, Markets
Panel Discussion: The Changing Oil & Gas Supply Landscape in the Region & How it Will Affect Energy Pricing
- How significantly hydrocarbon discoveries in the eastern Mediterranean will affect the region’s energy prices
- Is there scope for accessing even more gas utilising fracking techniques
- The medium-long term supply/demand dynamics for power and fuel in the region
- The longer-term effects on the economic structure of countries looking to become hydrocarbon exporters
Invited speaker/panelists: Birger Balteskard, Head of Global LNG Trading & Origination, ConocoPhillips*
Laurent Maurel, Senior Vice President Strategy, Markets & LNG, TOTAL*
Francesco, Gattei, Senior Vice President, Scenarios, Long Term Strategic Options and Economic Evaluations, ENI
Constantinos Babladimos, Commercial Director, M&M Gas Co S.A.*

End of Day Drinks Reception & Round Table Discussions – Informal Private Discussion groups on Hot Topic Issues
Due to popular demand from delegates to facilitate discussion regarding specific areas of interest in small private groups, this year’s summit gives the opportunity for delegates to finish the day’s activities by sitting down and connecting with their peers and industry experts to benchmark, discuss solutions and approaches, and informally compare notes on certain core issues.
(Maximum 10 people per 30 minute discussion - Pre-registration necessary to ensure placement)

Round Table 1: Israel E&P Developments
Led by: Sagi Kam, Head of International Affairs, Ministry of Energy & Water – Israel*

Round Table 2: Lebanon E&P Developments
Rouhi Baroudi, Secretary, World Energy Council, Naj Abi Aad, COO, Petroleb, Lebanon

Round Table 3: Cyprus & Greece E&P Developments
A)Livanis, CEO, Energy Stream CMG & T. Tsakiris, Director - Observatory for European Energy Policy

Round Table 4: Egypt E&P Developments
Hossam Ahmed, Head of Economic Feasibility Studies, Egyptian Natural Gas Holding Company

Round Table 5: Libyan E&P Developments
Mehmet Öğütçü, President, The Bosporus Energy Club

Round Table 6: Regional E&P Libya & Tunisia
Led by: Total E&P (Libya)*

Sponsored End of Day Networking Drinks & Reception

For further details telephone: +357 99810833 | or email: Info@EuromedOffshore.com
**EuroMed E&P 2013 (detailed) Conference Agenda:** Main Conference Day 2 - Wednesday 9th October

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
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<tbody>
<tr>
<td>08:30</td>
<td>Delegate Registrations and Exhibition Opening</td>
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<tr>
<td>09:00</td>
<td>Chairman’s Opening Address</td>
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<tr>
<td></td>
<td><strong>Moving Forward with E&amp;P Activities in the Region – Case Study: TOTAL S.A</strong></td>
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<tr>
<td></td>
<td>- Overview of Total’s current and planned activity in the region</td>
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<td>- 2-D &amp; 3-D seismic research in Cyprus - Oil &amp; gas drilling priorities and expectations</td>
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<td>- Evaluation of drilling opportunities in Lebanon and how it affects wider EuroMed offshore E&amp;P plays</td>
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<td>Total S.A (speaker to be announced)</td>
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<td><strong>Managing Regional Political Risk in Mediterranean E&amp;P Projects</strong></td>
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<td></td>
<td>- How regional oil &amp; gas projects have been affected by Arab political and social upheavals</td>
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<td>- Resolution or revolution – country by country overview of Middle East and North African states</td>
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<td>- Examining the risk/return profiles of involvement in E&amp;P plays in highly volatile areas</td>
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<td>Francis Perrin, Editorial Manager, Arab Oil and Gas, Arab Petroleum Research Center</td>
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<td>Charles Gurdon, Managing Director, Menas Associates</td>
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<td><strong>Financing and Geopolitical Risk: Financing and Contracting Agreements for the Mena, Caspian, Gulf Regions and the Greater Middle East</strong></td>
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<td>Saleh S. Jallad, Vice President, CCC &amp; Chairman, MEES, Greece &amp; Lebanon</td>
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<tr>
<td>11:30</td>
<td>Panel Discussion</td>
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<td><strong>How Significantly the Discovery of Oil Affect the Region’s Energy and Geo-political Landscape</strong></td>
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<td>- The evidence so far in different EuroMed plays that significant oil deposits may yet be discovered</td>
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<td>- How secure are current EEZ agreements and definition should oil discoveries increase the stakes for sovereignty claims?</td>
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<td>- Comparison to other regions where the discovery of offshore oil deposits altered the political and economic policies of collaborating (and competing) nations</td>
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<td>Panelists: Francis Perrin, Editorial Manager, Arab Oil and Gas, Arab Petroleum Research Center, Charles Gurdon, Managing Director, Menas Associates, Roudi Baroudi, CEO, Energy and Environment Holding, Secretary (Lebanon)- World Energy Council, Saleh S. Jallad, Vice President, CCC &amp; Chairman, MEES, Greece &amp; Lebanon, prof Shahab Ayatollahi, Head of EOR Research Center, School of Petroleum and Chemical Engineering, Shiraz University, Lenos Trigeorgis, Department of Public and Business Administration Faculty of Economics and Management, University of Cyprus</td>
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<td></td>
<td><strong>Networking Coffee Break in the Exhibition Lounge</strong></td>
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<td><strong>Maximizing Oil Recovery in The Middle East’s Oil Reservoirs - Opportunities and Challenges For the Region</strong></td>
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<td>Prof Shahab Ayatollahi, Head of EOR Research Center, School of Petroleum and Chemical Engineering, Shiraz University</td>
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<tr>
<td>13:00</td>
<td><strong>Recent Developments in the Energy Landscape of the Middle East, Eastern Mediterranean &amp; The Caspian Sea &amp; Persian Gulf</strong></td>
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<td></td>
<td>EuroMed E&amp;P Advisory Board Panel Discussion</td>
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<td>- The most significant developments in 2013 that will affect the future prospects of the evolving offshore oil &amp; gas sector in the Mediterranean</td>
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<td>- Will it be the projects that make most technical and financial sense that succeed or the ones with the strongest geopolitical motivations - how should investors view this?</td>
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<td>- Should potential investors be confident that offshore oil &amp; gas production assets will not be affected by future regional conflicts?</td>
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<td></td>
<td>- Are the monetary incentives over oil &amp; gas reserve exploitation great enough to encourage peace and co-operation in the region?</td>
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<tr>
<td></td>
<td><strong>Networking Lunch in the Exhibition Lounge</strong></td>
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</tbody>
</table>

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Natural Gas E&P Efficiency and Monetisation Stream
Moderated by PwC

From Offshore Gas Fields to Consumption: How to Monetize Offshore Resources Effectively
TBC, Statoil | Innovate (Norway)*

Quantifying Reserve Value – A Calculation of Cyprus’ Underdeveloped Gas Reserves Using the Real Options Approach
Lenos Trigeorgis, Department of Public and Business Administration, Faculty of Economics and Management, University of Cyprus

Hydrocarbon to Power Generation: Implementation and Challenges for the Integration of New Hydrocarbons to the Network Grid for Cyprus and the Region
Charalambos Tsouris, Chairman, Electricity Authority of Cyprus, (EAC)*

Cyprus and the Eastern Mediterranean Hydrocarbons Resources: A Look Into The Future and Collaborations with the Energy Industry
Charles Ellinas, CEO, Cyprus National Hydrocarbons Company (KRETYK)*

CERA’s, Plans, Visions and Development of an Island Wide Gas Pipeline Network
George Shammas, Chairman, CERA

Closing Plenary Discussion
The Mediterranean and MENA Oil & Gas Sector – The Next Five Years
Panelists: Francis Perrin, Editorial Manager, Arab Oil and Gas, Arab Petroleum Research Center, Charles Gurdon, Managing Director, Menas Associates, Roudi Baroudi, CEO, Energy and Environment Holding, Secretary (Lebanon)- World Energy Council, Saleh S. Jallad, Vice President, CCC & Chairman, MEES, Greece & Lebanon, Saleh S. Jallad, Vice President, CCC & Chairman, MEES, Greece & Lebanon, Prof Shahab Ayatollahi, Head of EOR Research Center, School of Petroleum and Chemical Engineering, Shiraz University, Lenos Trigeorgis, Department of Public and Business Administration Faculty of Economics and Management, University of Cyprus, Dr. Theodore Tsakiris, Assistant Professor Geopolitics of Hydrocarbons, University of Cyprus

Chairman’s Closing Address & End of the 2013 Euromed E&P Summit

Enhanced Networking Opportunities to Benchmark with Industry Peers & Discuss Business Solutions and Synergies

Networking Drinks Receptions & Coffee Breaks

Naturally a major element of the EuroMed E&P Summit is to allow industry leaders to network and discuss synergies with leading providers of services in the energy sector. The EuroMed 2013 Exhibition lounge will host all networking activities such as drinks receptions, coffee breaks and official lunches and dinners.

Don’t forget to consider the EuroMed E&P 2013 Conference Data
An absolutely invaluable tool to capture the crucial sessions, presentations and discussions of the summit, especially the parallel sessions that you were unable to physically attend and allows your colleagues in the office to also benefit from your attendance at EuroMed E&P 2013
The 2013 EuroMed Exploration & Production Summit will take place at the Grand Resort Hotel – Limassol (Cyprus) at the heart of the EuroMed Region enabling attending oil and gas industry representatives to network with influential policy makers. Overlooking the East Mediterranean Sea and its largely untapped oil and gas reserves, Limassol is poised to become a key staging ground in building the immense infrastructure necessary to fulfill the region’s offshore requirements. **Our aim is to ensure that all delegates are conveniently accommodated within the hotel venue** so please ensure you book early to make your stay as convenient and productive as possible. Specifically for overseas attendees the summit organizers have secured a limited number of highly sought-after accommodation bungalows and hotel rooms so please make your attendance reservations to the summit early in order to be included in this allocation.

**Hotel Details**

To make a reservation please download the hotel booking form at the EuroMed E&P website or contact the hotel directly referencing your attendance to EuroMed E&P 2013

Email: grand@grandresort.com.cy
Hotel Address: GrandResort | Amathus Area, P.O.Box 54500 | 3724 Lemesos - Cyprus

For further details telephone: +357 99810833 | or email: Info@EuromedOffshore.com
Delegate Booking Form for the 2013 EuroMed Offshore E&P Summit

1. Delegate Details
Mr / Mrs… Last Name…………………………
First Name……………………………………
Job Title…………………………………………
Department……………………………………
Head of Department…………………………
Registration Contact…………………………
COMPANY……………………………………
Address…………………………………………
City……………………………………….
Post Code…………………………………..
Country………………………………………….
EMAIL (Required)…………………………
TelephoneNumber…………………………...
Fax……………………………………………….

2. Registration Options
(Please tick your choice in the appropriate price box below)

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<thead>
<tr>
<th>Package being reserved</th>
<th>Booked by 31st July</th>
<th>Booked by 31st August</th>
<th>Booked After 1st September</th>
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</thead>
<tbody>
<tr>
<td>GOLD Package</td>
<td>☐ € 1595</td>
<td>☐ € 1795</td>
<td>☐ € 1895</td>
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<tr>
<td>Full 3-day Summit, including the Main Conference (8-9 October) + Finance/Technology Forums (7th Oct) i.e. Full Summit 7th – 9th October</td>
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<tr>
<td>SILVER Package</td>
<td>☐ € 1395</td>
<td>☐ € 1495</td>
<td>☐ € 1595</td>
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<tr>
<td>2-day Main Conference only (8th – 9th October)</td>
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<tr>
<td>Financing / Technology Forum (7th October only)</td>
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<tr>
<td>Presentation Data (Optional)</td>
<td>☐ € 200 for attendees</td>
<td>☐ € 400 for non-attendees</td>
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All prices are subject to a €45 processing charge (for credit cards) & 18% Cyprus VAT

3. Booking Code:
If you have been provided a booking code please quote here……………………………………………………………………………………………………

4. Method of Payment
(Please tick your choice in the appropriate price box below) ☑

DIRECT BANK TRANSFER ☐
CREDIT CARD ☑ (Credit Card Payments carry an additional €45 processing charge)

Visa ☐  MasterCard ☐  American Express ☐ Other ☐
Card No. …………………………………………………………………………………………………………………………………………………………………………………
Expiry. Date …………………… Security Code … … …
Card Holders ………………………………………………… Date……………………………

5. Cancellation, Substitution & Postponement Policy
Paying delegates may be substituted at any time at no cost. EPG SUMMIT Ltd will not provide refunds for cancellations. For cancellations received more than 14 days prior to the event a 100% credit refund will be issued to be used at another EPG Summit event. For cancellations received in writing less than 14 days prior to the event a 50% credit refund will be issued to be used at a future EPG SUMMIT event. This credit will be valid for 16 months from the date of issue. In the event that EPG Summit postpones an event, delegate payments will be credited towards the rescheduled event. If the delegate is unable to attend the rescheduled event then they will receive a 100% credit refund valid for 15 months from the date of issue for another EPG Summit event. No refunds will be made available for cancellations or postponements. EPG Summit Ltd is not responsible for any loss or damage as a result of a substitution, alteration, cancellation, or postponement of an event. EPG Summit will not be liable if this event is altered, rescheduled, postponed or cancelled due to unforeseen circumstances that render the conference inadvisable, illegal, impractical, or impossible. In this regard such events include: Act of God; governmental restrictions or regulations; war or act of war; terrorism; disaster; civil disorder or suspension or restriction of transportation. Please note that speakers and topics are confirmed at time of publishing; however circumstances may lead to substitutions or cancellations of speakers and/or topics. As such EPG Summit has the right to alter or modify the advertised speakers or topics as required. Any changes to the conference programme will be made on the summit website.

6. Data Protection
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7. Incorrect Mailing
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