The European Mediterranean Oil & Gas Exploration & Production Summit

7-9 October 2013 | The Grand Resort | Limassol | Cyprus

The European Mediterranean Oil & Gas Exploration & Production Summit

and the E&P-Technology & Project Financing & Legal Forums

Enabling Global Oil & Gas Operators to finance projects and make the Right Strategic Entry & Partnering Decisions in the Development of Mediterranean-Based Ventures & Assets

www.EuroMedOffshore.com
The 2nd Annual EUROPEAN MEDITERRANEAN EXPLORATION & PRODUCTION SUMMIT
Main Conference 8 - 9th October 2013
Enabling the Global Offshore Oil & Gas Industry to Make the Right Strategic Connections and Entry Decisions as They Expand Operations into Developing Mediterranean Territories

The European Mediterranean Exploration & Production Summit (Euro-Med E&P Summit) will discuss the geo-strategic, commercial, technology and regulatory issues that will shape the future of the development and commercialisation of the deep and ultra-deepwater oil and gas industry in the European Mediterranean region. Exploring the political and technical challenges that lie ahead, leading companies, government representatives, and legal experts will meet to discuss the challenges in energy resource development in the region while exploring the latest innovative technologies and groundbreaking solutions to maximising ROI on hydrocarbon resource development and extraction.

Strategic Planning and Development for Offshore Oil and Gas Operators & the Industries that Service Them

Main Conference Themes (8-9th October 2013)

- Updates on the Region’s Geo-Strategic Challenges and Investment Possibilities
- Road Map Development – Where E&P Activities Are and Will Be Taking Place and Where Gas will be Processed & Directed
- Key Case Studies in the Development of Offshore Oil and Gas Production Activities in the Region
- Rig and Pipeline Construction in the Region
- Formulating Effective Scale Management Strategies During the Initial Phases of Offshore Field Development
- Asset Management and Operational Excellence Strategies
- Infrastructure Development for Enabling the Establishment of Processing and LNG Hubs in the Region
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- Inspection, Repair and Maintenance
- Subsea and Well Intervention Techniques
- Enhanced Integrated Field Development
- Technologies in Down and Upstream Production
- Assessing, Coping with and Mitigating Regulatory and Political Risks
- Meeting Increasing Local Content Requirements in the Region
- Mediterranean Regional Market Updates – Including Developments on Lebanese 1st Round Bidding process
- Talent Sourcing and Managing Health & Safety Issues in Region’s Evolving Oil and Gas E&P Sector
- NEW This Year Due to High Demand – Private Round Table Discussions on Hot Topic Issues (7th & 8th of October)

“An excellent place to meet the top people in the offshore oil & gas industry and an opportunity to contribute towards sustainable energy growth at the heart of the region’s E&P hotspots.”

Mauro Firinu - Subsurface & Operation Geology Team Leader - South East Europe Region - ENI E&P

Territories of Specific Focus Include:
Algeria, Cyprus, Egypt, Greece, Lebanon, Israel, Libya, Malta, Syria, Spain, Tunisia, Turkey, and strategic pipeline routing possibilities to the EU, Persian Gulf, the Caspian Region, and Central Asia
### THE EUROMED E&P 2013 EXECUTIVE DELEGATION
The 3-Day Summit will be Attended by Senior Executives from the Following Organisations & Departments

- National, Multinational, Integrated, and Independent Oil & Gas Companies & Operators
- Contractors, Service Companies & Consultants
- Deep & Ultra Deepwater Reservoir Exploration
- Reservoir Production, Engineering, Optimisation Operations & Development
- Marine & Maritime Support Services
- Technology Suppliers
- Planning & Forecasting
- Research, Geology & Geophysics
- Procurement
- Business Development & Innovation
- Project Management & Engineering
- Rig Construction & Logistics
- Regulation Experts & Legal Services Providers
- Legal Consul & Government Affairs
- Regional National Government Representatives
- Service and Equipment Suppliers
- Engineering and Construction Companies
- EPC/Main Contractors
- Engineering/Design
- Equipment/Manufacturing/Supply
- Smart/Digital Oil & Gas fields
- Shipyard/Fabrication Yard
- Inspection and Monitoring
- Instrumentation and Control Systems
- Pipeline/Transportation
- Consultants
- Risk Management
- Safety & Security
- IT & Systems Integration
- Licensing

### The Pre-Summit Financing, Licensing & Legal Forum (Monday 7th October)
Opportunities, Prospects and Challenges in Financing Exploration and Production Projects in the Mediterranean

The Financing, Licensing & Legal Forum (Monday 7th October) brings together: fund & asset managers, independents, debt providers, equity and private finance, along with national oil and gas agencies. The conference is built around a series of sessions focusing on debt finance, equity finance, private equity, new E&P opportunities, and how to access institutional investors.

**Reasons to Attend the EuroMed E&P Pre-Conference Financing, Licensing & Legal Forum**

- To enhance your understanding of the dynamics governing the current market for energy financing in the region given the ongoing Euro crisis and Middle East and North African political upheavals.
- Learn how to evaluate the bankability of oil & gas projects in the region.
- Become updated on how regulatory changes will affect the financing market.
- Hear from the most accomplished legal practitioners on how to protect investments.
- Increase awareness of how to navigate through a transaction.
- Become familiar with the type of terms financiers are offering.
- Increasing capital for exploration through stock market appeal enhancement.
- Learn how to bring assets to production by accessing debt capital markets, resource funds & private equity.
- Routes to efficient resource monetisation – effectively turning resources into income.
- Managing financial risk assessment for projects in the region.
- How to engage in syndicated financing arrangements.

### The Pre-Conference Financing & Legal Forum is Specifically Relevant for:

- CEOs, Presidents, Chairmen
- CFOs and Heads of Finance
- Heads of Investment
- Heads of Strategic Business Planning and Development
- Heads of Asset Management
- Heads of Risk Management & Project Directors
- Heads of Licensing & Legal Divisions

### The Pre-Summit Offshore E&P Technologies Forum - (Monday 7th October)

**The EuroMed E&P Pre-Summit New Technologies Forum on Monday the 7th October will specifically focus on:**

- The latest offshore oil & gas discovery and recovery methods & production technologies.
- New cutting-edge technologies in instrumentation & control, subsea mapping and imaging.
- New applications and technology for production optimisation and real-time monitoring.
- New methods in constructing pipelines and compressor stations.
- New methods that enable drilling beyond conventional limits.
- Technologies and methods for increasing energy efficiency in the oil & gas sector.
- Innovative technologies in the refining industry.
- Developments in optical fibre sensing technology.

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**The EuroMed E&P 2013 3-Day Exhibition**

Running concurrently to the summit conference sessions the 3-day exhibition will host the summit’s social networking functions and will feature the leading providers of services to the region’s oil and gas E&P sector.

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*EuroMed 2013 conveniently enables attendees wishing to attend either the 3 or 2 day proceedings to arrive in Cyprus on Monday the 7th and depart on the afternoon of Wednesday the 9th of October.*
# EuroMed E&P 2013 Agenda - Pre-Conference Forum Day Agenda - Monday 7th October

## New Offshore E&P Technologies, Financing, Licensing & Legal Forum

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>12:00</td>
<td>Registration &amp; Exhibition Opening</td>
</tr>
<tr>
<td>13:00</td>
<td>Financing, Licensing &amp; Legal Forums</td>
</tr>
<tr>
<td></td>
<td>Chairman’s Opening Address: Andre Jurres, CEO, NPG Energy</td>
</tr>
<tr>
<td>13:15</td>
<td>Financing Strategies and Opportunities in the Oil, Gas Industry in the Mediterranean and MENA Region</td>
</tr>
<tr>
<td></td>
<td>Terry Newendorp, CEO, Taylor-De Jongh Inc</td>
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<tr>
<td>13:45</td>
<td>Establishing a Strategic Presence in Mediterranean Oil &amp; Gas E&amp;P Growth Markets</td>
</tr>
<tr>
<td></td>
<td>Stefano Tonetti, Partner, Tax &amp; Legal Services, PwC</td>
</tr>
<tr>
<td>14:35</td>
<td>Safeguarding Investments in Mediterranean Energy Projects - Key Issues and Recent Developments</td>
</tr>
<tr>
<td></td>
<td>Khawar Qureshi, QC, Head of Chambers, McNair Chambers, Qatar &amp; UK</td>
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<tr>
<td></td>
<td>Project Financing For East Med LNG</td>
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<tr>
<td></td>
<td>Melanie Lovatt, Energy Finance Analyst, Cash &amp; Trade Magazine</td>
</tr>
<tr>
<td>15:20</td>
<td>- Networking Coffee Break in the Exhibition Lounge –</td>
</tr>
<tr>
<td>15:40</td>
<td>New Offshore E&amp;P Techniques &amp; Technologies Sessions</td>
</tr>
<tr>
<td>16:10</td>
<td>Overcoming Corrosion in the Offshore Industry Utilising Multiwall Piping Systems</td>
</tr>
<tr>
<td></td>
<td>Kenneth Tierling, President, Unisert Multiwall Systems</td>
</tr>
<tr>
<td>16:35</td>
<td>Incorporating Emerging Subsea Technologies for Increased Productivity and Recovery of Deepwater Reserves</td>
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<tr>
<td></td>
<td>Iain Ball, Technology Director, INTECSEA (UK)</td>
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<tr>
<td>17:00</td>
<td>New Techniques and Technologies to Meet Demanding Subsea Oil &amp; Gas Production Conditions</td>
</tr>
<tr>
<td></td>
<td>Iain Morrice, Business Acquisition Manager, Helix Well Ops</td>
</tr>
<tr>
<td>17:25</td>
<td>New Production Controls Technology Applications for East Mediterranean Offshore Oil &amp; Gas Projects</td>
</tr>
<tr>
<td></td>
<td>Marc Branca, District Sales Manager, North Africa, OneSubsea</td>
</tr>
<tr>
<td>17:50</td>
<td>- Evening Networking Drinks and Canapés in the Exhibition Lounge – End of Pre-Conference Day -</td>
</tr>
</tbody>
</table>

### Presentation Room 2

**Financial & Legal Private Round Table Discussion**

(Up to 10 participants max) Led by PwC

- Political Risk and Legal Challenges Affecting Projects in the East Mediterranean
- Making Successful Bids for Oil & Gas Exploration Rights in the Region
- Effectively Establishing Subsidiaries and Offices in New Mediterranean E&P Hot Spots
- Assessing the financial, regulatory and political risk in regional E&P projects

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"An exciting time to be discussing this region and its future prospects – EuroMed E&P is a unique opportunity to meet all the relevant Mediterranean players in a one location.”

Helen Ricketts, Business Development Coordinator – J-P-Kenny

Ensure That You Fully Utilise the Networking Opportunities Available Throughout the Summit to Benchmark Strategies with Industry Peers & Discuss Possible Solutions and Synergies with the Best Service Providers in the Industry

For further details telephone: +357 99810833 | or email: Info@EuromedOffshore.com
### EuroMed E&P 2013 Agenda - Main Conference Day 1 - Tuesday 8th October 2013

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
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<tbody>
<tr>
<td>09:00</td>
<td>Chairman’s Opening Address - Andre Jurres, CEO, NPG Energy</td>
</tr>
</tbody>
</table>
| 09:10 | Review of the Tasks & Findings of UNECE Sustainable Energy & Achieving a Sustainable Energy Future and the Importance of Natural Gas Towards this Goal  
Scott Foster, Director of the UNECE Sustainable Energy Division, United Nations Economic Commission for Europe (UNECE) |
| 09:40 | Moving Forward with Noble Energy’s E&P Activities in the Eastern Mediterranean -  
- Revised Gas Reserves Estimates & Vasilikos LNG Terminal Development Plans  
John Tomich, Cyprus Country Manager, Noble Energy  
Update of the Current Status and Future Prospects for the Regional Offshore Oil & Gas Industry  
| 10:10 | - Networking Coffee Break in the Exhibition Lounge -                                                |
| 11:00 | Developing Major Gas Projects in the New Economic Environment - (To be led by PwC)                |
| 11:30 | 1st Lebanon Offshore Licensing Round - New Developments and Infrastructure & Investment Opportunities  
Dr. Naji Abi Aad, C.O.O. Petroleb, Lebanon |
| 12:00 | Offshore Regulations: The EU Perspective -  
John J Gallagher, Vice President Offshore, Europe Division – ABS                                   |
George Papanastassiou, Managing Director, VTTV  
Followed by  
Closing Q&A Panel with the Speaker Panel                                                          |
| 13:00 | - Networking Lunch in the Exhibition Lounge -                                                         |
| 14:00 | Licensing & Geopolitics in the Region -                                                             |
| 14:00 | The Geopolitics of Developing East Mediterranean Gas Extraction Activities  
John Roberts, Energy Security Specialist, Platts                                                 |
| 14:30 | Obstacles and Risks Associated with Eastern Mediterranean Natural Gas Development  
Amit Mor, CEO, Eco Energy Ltd                                                                     |
| 15:00 | How Coselle™ CNG Ships Provide a Safe, Reliable and Economic Transportation Option for East Med Gas  
David Stening, President and COO  
Sea NG Corporation                                                                                  |
| 15:30 | - Networking Coffee Break in the Exhibition Lounge -                                                |
| 16:00 | Procurement & Supply Chain Management -                                                             |
| 16:00 | Procurement Management in Oil & Gas Projects  
Marios Patsalides, Procurement Manager Oil & Gas Projects  
J&P Energy and Industrial Projects S.A                                                        |
| 16:30 | Effective Supply Chain Management in the Oil and Gas Industry -  
Yngve Berntsen, CPO, Seabed Geosolutions                                                           |
| 17:00 | New Pipeline Corridor Considerations For East Med Natural Gas -  
Antony Livianios, CEO, Energy Steam CMG                                                             |
| 16:00 | Update on Cyprus’ Hydrocarbon E&P Activities & Infrastructure Developments  
Solon Kassinis, Former Executive Vice President, KRETYK / CNHC (Cyprus National Hydrocarbons Company) |
| 17:00 | End of Day Networking Canapés, Drink Reception & Round Table Discussions -  
Informal private discussion groups on hot spot E&P markets - (Maximum 10 people per 35 minute discussion - Pre-registration recommended to ensure placement) |
<p>| 18:00 | Networking Drinks &amp; Dinner Canapés by the Grand Resort Pool Bar - Sponsored by SeaNG           |</p>
<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>09:05</td>
<td>Chairman's Opening Address: Antony Livanios, CEO, Energy Stream CMG</td>
</tr>
</tbody>
</table>
| 09:15 | Moving Forward with E&P Activities in the Region – Case Study: TOTAL S.A  
Total S.A, speaker TBC                                                                 |
| 09:50 | How the Oil and Gas Sector Has Been Affected by the Arab Revolutions  
Francis Perrin, Chairman, SPE, Stratégies et Politiques Energétiques (Energy Strategies and Policies)  
- Yaniv Friedman, Vice President Strategy, Avner Oil, Delek Energy, Israel |
| 10:55 | Networking Coffee Break in the Exhibition Lounge -                                                                            |
| 11:25 | Recent Developments in the South East Mediterranean and Their Impact on the Energy Security of the Region and Beyond  
Androulla Kaminara, European Commission Director/Special Advisor currently at St.Antony's College, Oxford University, European Commission |
| 11:55 | Dr. Theodore Tsakiris, University of Nicosia and Programme Director, Energy Geopolitics, ELIAMEP (Hellenic Center for European & Foreign Policy Studies) |
| 12:25 | A Comparison Between LNG, Pipeline and CNG Transportation Options  
- Market delivery cost and value chain analysis  
- Risk allocation and mitigation strategies  
- Maximizing net backs for gas producers  
Ronen Hadash, Director, Amirim Management & Former CEO, Delek NG Marketing & Distribution |
| 12:55 | Networking Lunch in the Exhibition Lounge -                                                                                  |
| 14:00 | Safeguarding Cyprus' and the East Mediterranean Region's Critical Energy Infrastructure  
George Pelaghias, Executive Director, European Rim Policy & Investment Council (ERPIC) |
| 14:30 | Intelligent ERP and Asset Management Solutions for Offshore Oil & Gas  
IBM *                                                                                                                     |
| 15:00 | Closing Plenary Discussion: The Mediterranean and MENA Oil & Gas Sector – The Next Five Years  
Panelists:  
Francis Perrin, Chairman, SPE, Stratégies et Politiques Energétiques (Energy Strategies and Policies)  
John Tomich, Cyprus Country Manager, Noble Energy  
Androulla Kaminara, European Commission Director/Special Advisor currently at St.Antony's College, Oxford University, European Commission  
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Dr. Theodore Tsakiris, University of Nicosia and Programme Director, Energy Geopolitics, ELIAMEP (Hellenic Center for European & Foreign Policy Studies) |
| 15:00 | Chairman's Closing Address & End of the 2013 EuroMed E&P Summit                                                            |
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EuroMed 2013 conveniently enables attendees wishing to attend either the 3 or 2 day proceedings to arrive in Cyprus on Monday the 7th and depart on the afternoon of Wednesday the 9th of October.
The 2013 EuroMed Exploration & Production Summit will take place at the Grand Resort Hotel – Limassol (Cyprus) at the heart of the EuroMed Region enabling attending oil and gas industry representatives to network with influential policy makers. Overlooking the East Mediterranean Sea and its largely untapped oil and gas reserves, Limassol is poised to become a key staging ground in building the immense infrastructure necessary to fulfill the region’s offshore requirements. Our aim is to ensure that all delegates are conveniently accommodated within the hotel venue so please ensure you book early to make your stay as convenient and productive as possible. Specifically for overseas attendees the summit organizers have secured a limited number of highly sought-after accommodation bungalows and hotel rooms so please make your attendance reservations to the summit early in order to be included in this allocation.

Hotel Details

To make a reservation please download the hotel booking form at the EuroMed E&P website or contact the hotel directly referencing your attendance to EuroMed E&P 2013

Email: grand@grandresort.com.cy
Hotel Address: GrandResort | Amathus Area, P.O.Box 54500 | 3724 Lemesos - Cyprus
1. Delegate Details
Mr / Mrs… Last Name…………………………...
First Name……………………………………
Job Title……………………………………
Department……………………………………
Head of Department …………………………….
Registration Contact………………………….
COMPANY……………………………………
Address……………………………………
City…………………………… Post Code…………
Country……………………………………
EMAIL (Required)……………………………
Telephone……………………………………
Fax……………………………………

2. Registration Options
(Please tick your choice in the appropriate price box below) ✔

<table>
<thead>
<tr>
<th>Package being reserved</th>
<th>Booked After 1st September</th>
</tr>
</thead>
<tbody>
<tr>
<td>GOLD Package</td>
<td>€1895</td>
</tr>
<tr>
<td>Full 3-day Summit, including the Main Conference (8-9 October) + Finance/Technology Forums (7th Oct) ie Full Summit 7th – 9th October</td>
<td></td>
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<tr>
<td>SILVER Package</td>
<td>€1595</td>
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<tr>
<td>2-day Main Conference only (8th - 9th October)</td>
<td></td>
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<tr>
<td>Financing / Technology Forum</td>
<td>€ 795</td>
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</tbody>
</table>

Presentation Data (Optional) € 200 for attendees €400 for non-attendees

All prices are subject to a €45 processing charge (for credit cards) & 18% Cyprus VAT

3. Booking Code:
If you have been provided a booking code please quote here………………………………………………………………….3

4. Method of Payment
(Please tick your choice in the appropriate price box below) ✔

DIRECT BANK TRANSFER ☐
An invoice will be prepared and dispatched according to the details specified above upon receipt of the completed and scanned registration form by email. Please note that group bookings will be invoiced together.

Or
CREDIT CARD ☐ (Credit Card Payments carry an additional €45 processing charge)

visa ☐, mastercard ☐, american express ☐, other ☐, 

Card No. ………………………………………

expiry date ……………… security code … … …

card holders ……………………………
signature ………………………………..

5. Cancellation, Substitution & Postponement Policy
Paying delegates may be substituted at any time at no cost. EPG SUMMIT Ltd will not provide refunds for cancellations. For cancellations received more than 14 days prior to the event a 100% credit refund will be used at another EPG Summit event. For cancellations received in writing less than 14 days prior to the event a 50% credit refund will be issued to be used at a future EPG SUMMIT event. This credit will be valid for 15 months from the date of issue. In the event that EPG Summit postpones an event, delegate payments will be credited towards the rescheduled event. If the delegate is unable to attend the rescheduled event then they will receive a 100% credit refund valid for 15 months from the date of issue for another EPG Summit event. No refunds will be made available for cancellations or postponements. EPG Summit Ltd is not responsible for any loss or damage as a result of a substitution, alteration, cancellation, or postponement of an event. EPG Summit will not be liable if this event is altered, rescheduled, postponed or cancelled due to unforeseen circumstances that render the conference impossible, illegal, impractical, or impossible. In this regard such events include: Act of God; governmental restrictions or regulations; war or act of war; terrorism; disaster; civil disorder or suspension or restriction of transportation. Please note that speakers and topics are confirmed at time of publishing; however circumstances may lead to substitutions or cancellations of speakers and/or topics. As such EPG Summit has the right to alter or modify the advertised speakers or topics as required. Any changes to the conference programme will be made available on the summit website.

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Website: www.EuroMedOffshore.com | For attendance enquiries please email info@euromedoffshore.com | or call: + 357 99 810 833